



WORLD TRADE CENTER®
DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

March 2018 Leads

NIGERIA: Procurement of 600 Three-Phase Low Voltage CT Operated Energy Meters

Background: Tetra Tech ES, Inc. (Tetra Tech) is the implementing partner to the U.S. Agency for International Development's (USAID) Power Africa Transactions and Reforms Program ("PATRP") under the Power Africa initiative. The purpose of this solicitation is to support PATRP's activities in Nigeria, where Tetra Tech is providing technical assistance to three distribution companies: Abuja Electricity Distribution Company (AEDC), Benin Electricity Distribution Company (BEDC), and Eko Electricity Distribution Company (EKEDC). The activity is helping demonstrate loss reduction strategies, as well as other improvements to allow for improved ways of managing the business to be rolled out throughout the target utilities. As part of this assistance, Tetra Tech is providing commodity support to complement and facilitate the implementation of the commercial field-based reforms. To this end, Tetra Tech is now looking to procure 600 Three-phase Low Voltage CT Operated Energy Meters (DT Metering).

All contractors must submit a Technical Proposal detailing the description of equipment to be provided as well as a Price Proposal. The award will be made to the bidder representing the best value technical proposal, which will consider factors such as past performance, qualifications and price.

Link for more information: [Here](#)

Proposal Deadline: April 16 2018 at 5:00 PM (local South Africa time)

Points of Contact:

Tetra Tech ES, Inc.

PATRPBids@tetrattech.com

802 West Street • Wilmington, DE 19801
Phone 302-656-7905 • Fax: 302-428-0511 • www.wtcde.com

=====

MAURITIUS: Design, Supply, Installation, Testing, and Commissioning of a CCGT Power Plant at Fort George

Background: The Central Electricity Board (CEB) of Mauritius is inviting qualified and eligible bidders to submit proposals for the “Design, Supply, Installation, Testing, and Commissioning of a Combined-Cycle Gas Turbine (CCGT) Power Plant at Fort George in Mauritius.” A complete set of English bidding documents may be downloaded by interested eligible bidders upon payment of a non-refundable fee of MUR 10,000 plus VAT (for local bidders) or USD 350 (for overseas bidders) through bank transfer directly to the CEB as detailed in the Invitation for Bids (IFB).

Link for more information: For more information on the IFB, please see <http://ceb.intnet.mu/CEBPublish/Documents/OAB-PROD-4168-pn.pdf> and accompanying [Addendum 1](#), [Addendum 2](#), and [Addendum 3](#).

Proposal Deadline: In a sealed envelope clearly marked “Design, Supply, Installation, Testing and Commissioning of A Combined-Cycle Gas Turbine (CCGT) Power Plant at Fort George – CPB/76/2017” addressed to The Chief Executive, bids should either be deposited in the Tender box situated at the address in the IFB or sent by courier service or registered post so as to reach the Chief Executive on or before **Wednesday 18 April 2018 by 13:30 hours (Mauritian time) at latest.**

Point of Contact for U.S. companies:

Shariff Jathoonia
Economic/Commercial Specialist
United States Embassy to Mauritius and Seychelles
Port Louis, Mauritius
Tel: +230 202 4464
Fax: +230 202 4467
Email: JathooniSX@state.gov

=====

MAURITIUS: Setting Up of Waste-to-Energy Plant(s)

Background: The Central Electricity Board (CEB) of Mauritius is inviting qualified and eligible bidders to submit proposals for the “Setting Up of Waste-to-Energy (WtE) Plant(s) in Mauritius.” A complete set of English bidding documents may be downloaded by interested bidders upon payment of a non-refundable fee of MUR 10,000 plus VAT by bank check at the CEB Registry, Royal Road, Curepipe or via bank transfer of USD 305 or EURO 250 directly to CEB Bank Accounts as detailed in the Invitation for Bids (IFB).

Link for more information: For more information on the IFB, please see <http://ceb.intnet.mu/CEBPublish/Documents/RFP-CPR-4195.pdf>, and [Addendum 1](#).

Proposal Deadline: In a sealed envelope clearly marked RFP-CPR-4195-Request for Proposal For the Setting Up of Waste-to-Energy (WtE) Plant(s) in Mauritius” and addressed to The Chairman Tender Committee, bids should either be deposited in the tender box situated at the address in the IFB or sent by courier service or registered post so as to reach the Chairman Tender Committee on or before **Friday June 8, 2018 at latest 10h00 (Mauritian time)**.

Electronic bidding is not permitted. Late bids shall be rejected.

Point of Contact for U.S. companies:

Shariff Jathoonia
Economic/Commercial Specialist
United States Embassy to Mauritius and Seychelles
Port Louis, Mauritius
Tel: +230 202 4464
Fax: +230 202 4467
Email: JathooniSX@state.gov

=====

ROMANIA:

Romanian company seeks US technology providers seeking to enter the Romanian market through a distributor.

Biodigestors – small, medium and large size

Food waste management technology and equipment (small and medium size), including de-watering processes

=====

JORDAN: Assorted Nuts

JORDAN: FDA Approved Ophthalmological Preparations

ISRAEL: Kosher Certified Organic, Vegan, Natural & Gluten Free Food Products

ISRAEL: Conventional Food & Beverage Brands

ISRAEL: Medical Devices & Life Science Industries

ISRAEL: Auto Spare Parts, Auto Glass, Mirrors, Switches, Sunroofs & Panoramic Glass

1. JORDAN: Assorted Nuts

An Iraqi-Jordanian company was a US based branch is looking for an American source for the following nuts:

- American pistachio USX Extra
- American pistachio standard size 21/25
- American walnut LHP 80%
- American pistachio non-split shell

2. JORDAN: FDA Approved Ophthalmological Preparations

A well-established Jordanian company in the pharmaceutical field has identified an urgent demand for a variety of FDA approved Ophthalmological Preparations. The Jordanian company is interested in being the exclusive agent for the Middle East for a US company making the following products:

- Eye Lubricants made of either:
 - CMC, or
 - Hyr acid
- Steroids for the eyes
- Ophthalmological Antibiotics
- Anti-Allergy applications for the eyes

3. ISRAEL: Kosher Certified Organic, Vegan, Natural & Gluten Free Food Products

One of the largest suppliers for the organic, vegan, natural and gluten free food market in Israel is looking to expand their label with new and innovative products. The company is looking for new multinational, well-established brands to represent in Israel. They deliver frozen (-18), refrigerated (+4) ambient goods and distribute them to more than 800 retailers' POS.

They would like to import and distribute additional quality products and/or provide quality logistic services of warehousing with additional service options such as marketing and leading sales force.

All products must be certified Kosher.

4. ISRAEL: Conventional Food & Beverage Brands

Established in 1952, a private, family owned Israeli business that has grown into a leading import & distribution house active in Israel and Palestinian Authority is looking for various food and beverage brands.

The company already represents, on an exclusive and long term basis, some of the best brands in the world including Lindt, Krombacher, Trolli and many others.

5. ISRAEL: Medical Devices & Life Science Industries

A leading Israeli company involved in importing and distributing sophisticated equipment, instrumentation and services to the scientific research and medical fields as well as to the chemical and pharmaceutical industries is interested in any proven Medical Devices & Life Science applications.

6. ISRAEL: Auto Spare Parts, Auto Glass, Mirrors, Switches, Sunroofs & Panoramic Glass

The Israeli firm MA deals in parts for cars and vehicles.

They are looking to import **Auto Spare Parts, Auto Glass, Mirrors, Switches, Sunroofs & Panoramic Glass** from the United States.

Any offers of similar products appropriate to their lines are also welcome.

=====

February 2018 Leads

IRAQ: Various Pharmaceutical Solutions

IRAQ: CT Ports

IRAQ: Computer Hardware Required for University
ISRAEL: Craft Beers & Unique Alcohols
SAUDI ARABIA: Fiber Glass Gips Plaster Casting

Initial details for all requests are provided below. All interested manufacturers can receive additional specifications from the Middle Eastern companies.

1. IRAQ: Various Pharmaceutical Solutions

An experienced US/Iraqi company has requests for the following products:

- a. Diet Pills that work. If the formulation can demonstrate its efficacy, it has good potential.
- b. Male "Vigor" Pills – a very popular application in Iraq and the entire region.
- c. Protein formulations used in body building
- d. Face creams for Women and related applications
- e. Any applications relative to plastic surgery.

2. IRAQ: CT Ports

An Iraqi firm is looking for a US manufacturer of CT ports.

3. IRAQ: Computer Hardware Required for University

As part of reconstruction efforts, an Iraqi university requires with short lead time the following items of computer hardware for its administration, labs and infrastructure.

Most probably the delivery and transaction will take place with a US based entity.

In detail, the items required are as follows:

A. Fifty (50) Computers for Laboratories and Administrative Offices

- a. HP Pro Desk 400 G4 mt
- b. Operating system – windows 7 professional (licensed)
- c. Core i7 7700 CPU 3.6 GHZ
- d. RAM 8 GB
- e. Hard Drive 1 TB
- f. Display LED Monitor - HP pavilion 22xi OR LG 22MP48

B. Five (5) Workstations for GIS Lab

- a. Dell Precision 7810 XC

- b. Operating system – windows 7 professional (licensed)
- c. Memory: 16 GB RAM, 2133 MHz DDR4, RDIMM ECC
- d. Processor: Six core XEON processor (2.4GHz, 15M, Turbo)
- e. Display Monitor – HP or Dell 24

C. One Domain Controller Server for user and student management

- a. HP ProLiant Server
- b. 12 core XEON processor
- c. Memory 32 GB
- d. Operating system – windows 2012 server

D. One File Server for sharing files

- a. HP ProLiant Server
- b. 12 core XEON processor
- c. Memory 32 GB
- d. Operating system – windows 2012 server
- e. Symantec Antivirus OR Kaspersky Enterprise Edition

E. Antivirus server to secure all computer clients

F. Cisco Catalyst 4500 Series Switches for network design

G. FortiGate 1000 Series for network security

H. FortiAP S-Series for wireless network - bridge system

I. HP LaserJet Enterprise 600 series (Network Printer)

J. CCTV (Camera Security)

- a. Hikvision Security Camera (indoor + outdoor)
- b. Hikvision 32-Channel High End Embedded NVR
- c. HDD for Recording

K. Makelsan UPS for power backup

L. Polycom video conferencing solution

M. Student Management Information System

N. Evolis Avansia Printer - Double-Sided (Student ID Card Printer)

O. ZKTECO Access Control (Attendance control system)

P. SMART Board

4. *ISRAEL: Craft Beers & Unique Alcohols*

A growing Israeli importer of beers and other alcohol is interested in broadening their line to other alcoholic products, including but not limited to craft beers, from North America.

5. *SAUDI ARABIA: Fiber Glass Gips Plaster Casting*

An established Saudi Arabian importer is looking for US manufacturer that produces unique **fiber glass Gips plaster casting**.

=====

[Ghana: Consultancy Services for Takoradi Thermal Power Plant Rehabilitation and Modernization](#)

Background: The Volta River Authority (VRA) has issued a request for expressions of interest (EOI) for the rehabilitation, modernization and life extension of the Takoradi Thermal Power Plant “T1” located in Aboadze in the Western Region of Ghana. The services include:

- Determining the sections of the T1 power plant that need to be rehabilitated or retrofitted to prevent generation losses, improve efficiency, enhance availability and extend the life of the plant for an additional 20 years;
- Advising on the cost effectiveness of replacing major components of the plant; and
- Advising on investment decisions based on technical and economic analyses.

This project represents several opportunities for U.S. companies to provide EPC services with VRA, Ghana’s national electric utility and a key stakeholder in Ghana’s power sector.

This trade lead is provided courtesy of Power Africa. To receive more information on tender and procurement opportunities in the power generation space in sub-Saharan Africa, please sign up for Power Africa's newsletter here. Because this is not a USTDA coordinated/funded procurement, please direct all questions on this project to the contact listed below.

Link for more information:

<http://www.vra.com/media/tenders/2018/EXPRESSION%20OF%20INTEREST%20-%20T1%20Retrofit.pdf>

Proposal Deadline: Expressions of Interest should be delivered in sealed envelopes marked “CONSULTANCY SERVICES FOR THE REHABILITATION, MODERNIZATION AND LIFE EXTENSION PROJECT OF THE TAKORADI THERMAL POWER PLANT T1” by 11:00 hrs GMT on February 23, 2018.

Point of Contact:

802 West Street • Wilmington, DE 19801
Phone 302-656-7905 • Fax: 302-428-0511 • www.wtcd.com

The address for obtaining further information and for submission of the EOI is below:

The Director
Engineering Services Department
P.O. Box 77
Akuse – Eastern Region

Tel: 03430 20620 / 03430 20705

Email: dengsd@vra.com; sesd@vra.com

Contact person: Ing. E. Ada Asomontsi

=====

January 2018 Leads

[Zambia: Investment Opportunity in Indeni Petroleum Refinery Company Limited as a Strategic Equity Partner](#)

Background: The Zambia Development Agency (ZDA) invites prospective bidders to submit applications to pre-qualify for participation in the sale of a majority stake in INDENI Petroleum Refinery Company Limited (INDENI) as a Strategic Equity Partner.

Participation in the sale of a majority stake of Indeni will be implemented in two stages, namely:

1. Pre-Qualification stage to assess the applicants' suitability in terms of financial capacity, technical capacity and proven experience in the management of an oil refinery business; and
2. Request for Proposal stage, during which the Pre-Qualified applicants will be requested to propose the turn-around strategies for Indeni Refinery to ensure its future viability by addressing, inter alia, investment to procure feedstock, investment to increase production capacity, lowering the pump price, increasing profitability, staff productivity, and innovative ways to collaborate with TAZAMA Pipeline to ensure congruence in synergies and investment to increase the capacity of the pipeline to match with the proposed increased processing capacity of Indeni.

Link for more information: <http://www.idc.co.zm/tender/invitation-pre-qualify-investment-opportunity-indeni-petroleum-refinery-company-limited>

Proposal Deadline: The Pre-Qualification Application Form and supporting documents must be submitted in hard copy and deposited in the Tender Box situated at the address below no later than 3:00 pm Central African Time (CAT) on Friday, March 9, 2018. The Bids should be submitted in hard copy and accompanied by a soft copy on CD or flash drive. All submissions must be in the English language. No electronic submissions will be accepted.

Proposals received after the deadline WILL NOT be considered.

Point of Contact:

For further information or to obtain an NDA, please send your enquiries to the email below:
ndeni@idc.co.zm

The Pre-Qualification Application Form and supporting documents shall be submitted to the address below:

The Director General
Zambia Development Agency
Privatisation House, Nasser Road
Lusaka, Zambia

Email: ndeni@idc.co.zm
IDC Website: www.idc.co.zm
IDC Tel: +260 211843567/8 and +260967773007
ZDA Tel: +260 211220177 and +260 211222858

=====

Malawi: Supply and Delivery of Transmission Materials

Background: The Electricity Supply Corporation of Malawi Ltd (ESCOM) invites bids from eligible and qualified bidders for the supply and delivery of a conductor and steel wire. Bids will be evaluated based on compliance with minimum technical specification required, the delivery period offered, the payment terms, financial capability, and experience and technical capacity.

Bidding will be conducted through International Competitive Bidding (ICB) procedures specified in accordance with the Public Procurement Act 2003 and the Public Procurement Regulations 2004 of the Government of the Republic of Malawi and are open to all eligible bidders.

Link for more information: For more information on submission requirements, see [http://www.escom.mw/documents/Tender%20ESC0276%2017-18%20Advertisement%20\(NCB\).pdf](http://www.escom.mw/documents/Tender%20ESC0276%2017-18%20Advertisement%20(NCB).pdf)

Proposal Deadline: January 26, 2018 14:00 CAT

Contact:

Chief Executive Officer
Electricity Supply Corporation of Malawi Ltd
PO Box 2047, ESCOM House, 9 Haile Selassie Road
Blantyre, Malawi
Phone: +265 1 822 000

Email: achiwaya@escom.mw

Because this is not a USTDA coordinated/funded procurement, please direct all questions on this project to the contact listed above.

=====

December 2017 Leads

[Costa Rica: Construction, Equipment, and Commissioning of a Fast Passenger Train](#)

Background: The Costa Rican Railways Institute (Instituto Costarricense de Ferrocarriles – INCOFER) is currently receiving letters of interest from companies that would like to participate in the upcoming concession for the design, construction, and operation of a Fast Passenger Train (FPT) system in the Greater San José Metropolitan Area (GMA). The FPT system seeks to provide public transportation users in the GMA with a passenger diesel/electric train alternative that connects a main East-West transport axis between the cities of Cartago, San José, Heredia and Alajuela. Estimated daily traffic for the project is approximately 100,000 passengers.

INCOFER will accept letters of interest until December 31, 2017. The Government of Costa Rica anticipates that a competitive tender will be released in early 2018. USTDA encourages interested U.S. companies to review the profile of the project and submit letters of interest at: proyectotrp@incofer.go.cr.

For more information regarding the project, letters of interest, and the upcoming tender, please click the following link: www.incofer.go.cr/proyectos/ or contact Mr. Ricardo Cardona, U.S. Commercial Service San Jose at Ricardo.Cardona@trade.gov.

Letters of Interest Deadline: December 31, 2017

Point of Contact: Mr. Ricardo Cardona
Commercial Specialist
U.S. Commercial Service San Jose
Ricardo.Cardona@trade.gov

=====

October 2017 Leads

[Côte d'Ivoire: Hydropower Facilities Implementation](#)

Background: Platinum Power, a Power Africa partner, has pre-qualified a total of 6 consortia for the design and construction of their hydropower projects in Côte d'Ivoire. These include the hydropower plant of Gao, with an expected output of 150 MW, located on the Bafing River and

the hydropower plant of Tayaboui, with an expected output of 150 MW, located on the Sassandra River. The pre-qualified consortia include:

- Andrade Gutierrez Engenharia, Andrade Gutierrez Europa Africa Asia, Construtora Barbosa Mello
- China Gezhouba Group Company (CGGC)
- Cooperativa Muratori e Cementisti (CMC)
- Eiffage Génie Civil, Acciona Construcción, Acciona Industrial
- Mota Engil Engenharia e Construção Africa, Coba , Efacec Engenharia e Sistemas
- Power Construction Corporation of China (Power China)

This project represents several opportunities for U.S. companies to join any of the selected consortia, in preparation of the upcoming international tender.

Link for more information: [Click Here](#)

Proposal Deadline: No deadline has been posted yet, but the listed consortia will be invited to bid on the final tender, scheduled for launch in the coming weeks.

Point of Contact:

All questions should be directed to:

Ms. Thanae Bennani

T.bennani@platinumpower.ma

Phone: +212 (0) 661 41 7826

=====

[Cameroon: 365MW Hydroelectric Project](#)

Background: Platinum Power, a Power Africa partner, has pre-qualified a total of 7 consortia for the design and build of one of their hydropower projects in Cameroon, the Makay Hydroelectric project. This project has an expected installed capacity of 365 MW and is located on the Nyong River, in the Nyong-et-Kelle Department, Central region of the Republic of Cameroon. The following candidates have been prequalified:

- Acciona Construction / Acciona Industrial / Cooperativa Muratori Cementisti Ravenna;
- Andrade Gutierrez Engenharia S.A / Andrade Gutierrez Europa, Africa, Asia S.A / Construtora Barbosa Mello SA;
- China Ghezouba Group Company / China Energy Engineering Corporation;
- China State Construction Engineering Corporation / Pearl River Planning Surveying & Designing Company;
- Mota Engil Africa
- NGE Contracting / Besix / SGTM;

- Sinohydro / Power China.

This project represents several opportunities for U.S. companies to join any of the selected consortia, in preparation of the upcoming international tender.

Link for more information: [Click Here](#)

Proposal Deadline: No deadline has been posted yet, but the listed consortia will be invited to bid on the final tender, scheduled for launch in the coming weeks.

Point of Contact:

All questions should be directed to:

Ms. Thanae Bennani
T.bennani@platinumpower.ma
Phone: +212 (0) 661 41 7826

=====

[Uganda: Tender for Mini-Grid Project in 25 Villages](#)

Background: The Rural Electrification Agency (REA) issued a request for pre-qualification bids for the development of a mini-grid project in up to 25 villages. REA reportedly intends to prequalify six developers for the development, financing, construction, and operation of mini-grid projects in the Northern Service Territory, Lamwo District.

The initial bids will be evaluated based on the developers offered price per kWh, technical concept, performance forecast, and socio-economic performance. The project will be co-financed by the European Union and the German Federal Ministry for Economic Cooperation and Development under the German Climate Technology Initiative (DKTI).

Link for more information: For more information on submission requirements, see <https://www.pv-magazine.com/2017/10/05/uganda-seeks-proposals-for-mini-grid-project-in-25-villages/>

Proposal Deadline: November 17, 2017

Contact:

Website: <http://www.rea.or.ug/>

=====

[Ethiopia: Pre-Qualification Tender for two 125 MW Solar Plants](#)

Background: Ethiopian Electric Power (EEP) is calling for pre-qualification bids for the deployment of two 125 MW solar photovoltaic power plants under the World Bank's Scaling Solar program. The tender will pre-qualify prospective bidders with the requisite experience, expertise, and financial resources to rapidly deliver the two independent power producer projects.

Ethiopia was the fourth country to join the World Bank's Scaling Solar program. This tender represents one part of the agreement with the International Finance Corporation to advise on the development of up to 500 MW of solar power projects.

Link for more information: For more information on submission requirements, see <https://www.scalingsolar.org/ethiopia-launches-rfq-for-scaling-solar-tender/>

Proposal Deadline: November 21, 2017

Contact:

Mr. Tesfaye Tamirat
Director, Procurement, Logistics, and Warehouse
Ethiopian Electric Power
Headquarter located around AAU College of Commerce
Addis Ababa, Ethiopia
Email: eepprocure@gmail.com or eepproclog@eep.gov.et
Phone: + (251) 115-58 05 97
Website: <http://www.eep.gov.et/>

=====

[Madagascar: Request for Pre-Qualification Bids for 25 MW Solar Projects](#)

Background: The Ministry of Water, Energy and Hydrocarbons (MEEH) issued a Request for Pre-Qualification bids for the design, financing, construction, commissioning, and operation of a 25 MW solar photovoltaic project near Madagascar's capital of Antananarivo.

This is the first project in Madagascar under the World Bank Scaling Solar program. It will also be the first Scaling Solar project to be tendered that will include battery storage requirements in addition to solar PV generation. Criteria for pre-qualification can be requested from MEEH.

Link for more information: For more information on submission requirements,

see <https://www.scalingsolar.org/madagascar-launches-rfq-for-latest-scaling-solar-tender/>

Proposal Deadline: January 10, 2018

Contact:

Secretary General

Ministry of Water, Energy and Hydrocarbons

149 Rue Rainandriamampandry

Ambohitovo, Antananarivo 101

Madagascar

Email: meeh.sg@gmail.com, srajaonarivo@ifc.org, and jcalvo@ifc.org

Website: <http://www.energie.gov.mg>, <http://www.jirama.mg>, and <http://www.ore.mg>

=====

August 2017 Leads

Middle East Sourcing Requests for 6 August 2017

#1. IRAQ: Merox for Kerosene Unit

An Iraqi firm is looking for a Merox for Kerosene Unit for the Kirkuk Refinery.

The unit must be of US make and be able to do the following:

- With capacity of: 10000 barrels per day.
- With all accessories and must be taken in consideration all attached specifications and data designs.
- Company must provide supervision on all erection, installation and operations
- Delivery Period is 360 Days

The US firm must supply all technical documents, drawings, origin certificates, test certificates, inspection engineering certificates and all other necessary certificates.

Additional specification will be sent upon demand.

There will be continues demand for this units.

The Iraqi company already won the tender and they need a supplier.

Payment will be by irrevocable L/C.

#2. ISRAEL: Dealer for Parallel Import of Lubricants

802 West Street • Wilmington, DE 19801
Phone 302-656-7905 • Fax: 302-428-0511 • www.wtcd.com

An Israeli company active in the field of industrial, automotive and aviation chemicals and lubricants is interested in finding a US based dealer capable of supplying spot orders of name brand and other such products.

At present, there is particular demand for the following products:

1. Bolube 70104
2. Bolobe 70106
3. Shell Gadus S3 – V220-C-1
4. Mik-O-Cut 87
5. Bostic 930
6. Morris Tempo 46

=====

July 2017 Leads

Israeli Sourcing Requests for 26 July 2017

#1. ISRAEL: Bronze Rod – Round Bar

Bronze Rod according to the specifications below:

Round Bar Dimensions

No.	Diameter	Quantity
1	110mm.	105 Kilograms

Price per kilogram quotation requested.

Please attach the material certification with the offer.

Additional specifications available upon demand.

#2. ISRAEL: Aluminum Bronze Hollow Bar

Aluminum Bronze Hollow Bar according to specifications ASTM-B169-C ALBZ8 or CUAL8 & following dimensions:

- O.D. 45 mm (1.77")
- I.D. 13 mm (1/2")
- Quantity 1 meter (4 feet)

Please attach the material certification with the offer.

#3. ISRAEL: Aluminum Bronze Round Bar

Aluminum Bronze Round Bar according to specifications ASTM-B169-C ALBZ8 or CUAL8 & following dimensions:

- O.D. 45 mm (1.77")
- I.D. 13 mm (1/2")
- Quantity 1 meter (4 feet)

Please attach the material certification with the offer.

Israeli Sourcing Requests for 20 July 2017

#1. ISRAEL: Hi-Tec Products for the Electronics Market

A leading Israeli hi-tech manufacturers' representative and value-added distributor in Israel has a proven record of dedicated sales, services and support of the Israeli electronic Industry. The firm integrates advanced sales & marketing techniques with advanced technologies for the Israeli electronics market.

The company is looking for the following products from the United States:

- GaN devices (semiconductors)
- RF power amplifiers
- RF & Microwave antennas
- Software defined radios boards
- Satcom up & down converters.

#2. ISRAEL: 3D Metal Printers

An Israeli company active in the field of 3D metal printers is interested in hearing from any US manufacturers of relevant products, especially all types of 3D metal printer solutions.

#3. ISRAEL: MOROCCO: Oak, Ash & Walnut Hardwoods

A leading Moroccan agent in the lumber sector distributes various products in the local market.

The company is especially interested in oak, ash and walnut with following specifications:

- Kiln Dried
- Length: 2.50 and more
- Tray widths: 0.20 and more
- Quality: FAS 3 to 4 net faces
- Quantity: per container either mixed or by wood species
- Price: C & F Casablanca.

- Prices must be in m3.
- All with a document package including the certificate of origin and the phytosanitary certificate.
- Payment terms: LC at 90 days

=====

Vietnam - Information Technology Strategy and Enterprise Architecture for Smart Grid for EVNCPC Technical Assistance

Project Background: The Grantee (Electricity Vietnam Central Power Corporation, "EVNCPC") invites submission of qualifications and proposal data (collectively referred to as the "Proposal") from interested U.S. firms that are qualified on the basis of experience and capability to provide technical assistance to assist the Grantee on the IT Strategy and Enterprise Architecture project.

EVNCPC is a state-owned electric power utility serving a growing customer base of over 3.5 million in central Vietnam. Due to increasing electricity demands in the region, EVNCPC is facing growing pressure to improve both the reliability and quality of electricity supply and service. In response, the utility has undertaken various initiatives to modernize both its grid system and its IT infrastructure. Concerning its IT infrastructure, EVNCPC has implemented changes both on the business processing side, where enterprise architecture comes into play, and the power system operations and management side, where an overall IT infrastructure strategy is also needed. The project is designed to help EVNCPC meet a range of growth-related demands as well as requirements from Electricity Vietnam (EVN), its state-owned parent, related to implementation of smart grid applications. The objective of the EVNCPC IT Strategy and Enterprise Architecture for Smart Grid Technical Assistance is to help develop an overall enterprise architecture, IT system infrastructure and smart grid development strategy including an implementation plan to help improve more operations and business processes.

Link for more information:

https://www.fbo.gov/index?s=opportunity&mode=form&id=8bbb977c4dd6b3388408455a1866eb75&tab=core&_cview=1

Deadline: August 18, 2017

Point of Contact:

Jennifer Van Renterghem,
Lead Project Information Specialist

RFPQuestions@ustda.gov

Phone: (703) 875-4357

Fax: (703) 875-4009

=====

Nairobi, Kenya - Virunga Hydropower Projects Feasibility Study

Project Background: The Grantee invites submission of qualifications and proposal data (collectively referred to as the "Proposal") from interested U.S. firms that are qualified on the basis of experience and capability to develop a feasibility study to assess the technical, environmental, and social viability of three run-of-river hydroelectric plants in Kenya.

Link for more information:

https://www.fbo.gov/index?s=opportunity&mode=form&id=d6e61fe55d8bdad99b4544972e050c84&tab=core&_cview=0

Deadline: August 18, 2017

Point of Contact:

Jennifer Van Renterghem,
Lead Project Information Specialist

RFPQuestions@ustda.gov

Phone: (703) 875-4357

Fax: (703) 875-4009

=====

June 2017 Leads

Botswana Mini-grid Hybrid Power Plants Development EOI

Project Background: The Botswana Power Corporation has released an expression of interest for a joint venture for the development, implementation, and operation of mini-grid hybrid power plants in 20 isolated villages in Botswana. This project is expected to run two years from appointment of an IPP joint venture partner. The initiative aligns with Botswana's National Energy Policy goal of providing affordable, reliable, and adequate supply of energy for sustainable development, as well as improving access to energy resources and the efficient use thereof.

The objectives of the Hybrid Rural Network projects are to:

- Electrify isolated rural areas
- Improve security and reliability of energy supply
- Increase share of new and renewable sources of energy in the country's energy supply mix
- Offset the country's carbon footprint

The Botswana Power Corporation intends to identify a suitable power project partner willing to step into a joint venture partnership. Expressions of Interest are invited from power generation companies, IPPs, power plant developers and captive power producers for developing solar power plants in joint venture with the Botswana Power Corporation.

Link for more information: <https://www.bpc.bw/services-site/tenders/Pages/Establishment-of-a-joint-venture-with-botswana-power-corporation-for-hybrid--networks-and-power-production-in-up-to-20-rura.aspx>

Deadline: June 23, 2017

Point of Contact:

Mr. Edward Rugoyi

Email: rugoyie@bpc.bw

Work Phone: 267 360 3250

Cell Phone: 267 71300767

*Please call only during office hours: 7am- 4pm (CAT), Monday-Friday

=====

E-Tender to Install Distribution Automation Test Bed and Situational Awareness Test Bed in Bangalore, India

Project Background: The Central Power Research Institute (CPRI) recently posted an e-tender document for design, supply, installation, and training services for a Distribution Automation Test Bed and Situational Awareness Test Bed at CPRI's facilities in Bangalore, India. CPRI is an organization under India's Ministry of Power and researches development projects in electricity supply systems.

Link for more information: <http://www.cpri.in/tenders.html>

Deadline: June 30, 2017 at 4:30am EST

Point of Contact:

Mr. V. Shivakumar

Engineering Officer

Central Power Research Institute (CPRI)

Prof. Sir C.V. Raman Road, Post Box No. 8066

Sadashiva Nagar (p.o)

Bangalore, India

Email: shiva@cpri.in

=====

Sierra Leone 25MW Solar Photovoltaic EPC Tender Request

Background: The independent power producer, Solar Era Holdings, is developing a 25MW solar photovoltaic (PV) portfolio in Sierra Leone to be delivered in two phases. This project represents an opportunity for U.S. engineering and design companies to partner with a Sierra

Leonean firm as the country seeks to increase its energy generation capacity as well as diversify its energy mix.

Point of Contact:

Africa Growth Energy Solutions
Sierra Leone Office
Unit 5, 7 Lumley Beach Highway
Aberdeen, Freetown
Tel: +232 79 299 000

For bidding instructions and information, email: info@agesplc.com.

For more information: <https://www.ustda.gov/business-opportunities/trade-leads/sierra-leone-25mw-solar-photovoltaic-epc-tender-request>

Proposal Deadline: Electronic submissions are due by June 16, 2017

=====

Ethiopian Electric Power Substations and Transmission Lines

Background: Ethiopian Electric Power (EEP) is inviting bids for the procurement of plant, design, manufacture, supply, installation, and commissioning of three substations and a new transmission line. Specifically, the tender is for the 132kV Line Bay extension at Beles Sugar Factory Substation; the new 132/33/15kV Pawei Substation and 132/33kV Bullen Substation; and the Beles Sugar Factor-Pawei-Bullen 132 kV transmission lines.

Link for more information: For more information on submission requirements of the tender, see <https://www.esi-africa.com/tenders/ethiopian-electric-power-erect-substations/>

Proposal Deadline: June 30, 2017

=====

Israeli Sourcing Requests for 29 June 2017

#1. ISRAEL: Ammunition

An Israeli company active in the military and defense field is looking for the following types of ammunition:

1. 7.62 mm. x 51 linked, ball chained.
1.5 million rounds
2. 5.56 mm. x 193 linked ball chained
1 million rounds

The product will be shipped to Israel. End-user certificate available.

The end user is the MoD of Rwanda.

#2. ISRAEL: CNC Tools

An Israeli company is looking for all types of CNC tools, such as high-speed taps, drills, mills, etc.

The company has a small team that visits many CNC factories on daily basis. They want to extend their portfolio with various CNC tool applications.

=====

May 2017 Leads

INFRASTRUCTURE

Lead: #5517-01

Posted: 5/5/17

Invitation to Bid

Location: KENYA

*Product/Service: **Kenya Electricity Modernization Project***

*Brief Description: **Project Background:** Kenya Power and Lighting Company Limited (KPLC) released a tender for the design, supply, and installation of advanced metering infrastructure (AMI) systems to support the Kenya Electricity Modernization Project (KEMP). Specifically, the AMI systems will support revenue recovery and protection programs. KPLC received credit from the International Development Association (IDA) towards the cost of the KEMP, and the proceeds of this credit will be applied to eligible payments under the contract.*

Bidding will be conducted through the International Competitive Bidding procedures as specified in the World Bank's Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank & Borrowers, published by the Bank in January 2011 (Revised July 2014, Procurement Guidelines).

Link for more information: For further details on KPLC and submission requirements of the tender, see: <http://www.kplc.co.ke/content/item/1872/bid-document---advanced-metering-infrastructure-system-ami-systems-to-support-revenue-recovery-and-protection-programs>

Proposal Deadline: May 12, 2017

=====

CONSULTANCY SERVICES

Lead: #5517-01

Posted: 5/5/17

Request for Proposal

Location: MAURITIUS

*Product/Service: **Consultancy Services for Air Traffic Forecasts in Mauritius***

*Brief Description: **Project Background:** Airports of Mauritius Co. Ltd (AML) has issued a request for proposals for consultancy services needed to update air traffic forecasts at Sir Seewoosagur Ramgoolam (SSR) International Airport in Plaine Magnien, Mauritius. The airport serves as the main hub for Air Mauritius, the flag carrier airline of the country.*

This project represents an excellent opportunity for U.S. firms to partner with AML and work in the aviation sector. Mauritius's aviation market is growing, especially as the country works to improve its accessibility and become a transport hub for the region.

Link for more information: <http://publicprocurement.govmu.org>

Proposal Deadline: 1300 hours (local time), May 31, 2017.

Electronic submission of proposals will not be accepted.

=====

April 2017 Leads

AGRICULTURAL PRODUCTS

Lead: #42617-01

Posted: 4/26/17

Invitation to Sell

Location: TURKEY

*Product/Service: **Agricultural Products***

Brief Description:

- Fruit Juice Concentrates,
Apple, pomegranate, apricot, peach, greyluft, orange, lemon
- Fresh fruit and vegetables,
Lemon, Orange, Greyluft, Mandarin, Apple, Apricot, Peach, Grape, Cherry, Strawberry,
Tomato, Tomato varieties, Cucumber Pepper varieties, etc.
- Dried fruit vegetables and dry food
hazelnuts, pistachios, walnuts, almonds, etc.

dried fruits, nuts, Ketchup, etc ..

- For more info please visit <http://www.goknur.biz/en/index.html>

=====

ENERGY

Lead: #42017-01

Posted: 4/20/17

E-Tender

Location: INDIA

*Product/Service: **E-Tender to Install Substation Automation Test Bed in Bangalore, India***

Brief Description: The Central Power Research Institute (CPRI) recently posted an e-tender document for design, supply, installation, and training services for a Substation Automation Test Bed at CPRI's facilities in Bangalore, India. As an organization under India's Ministry of Power, CPRI researches development projects in electricity supply systems.

<https://www.ustda.gov/business-opportunities/trade-leads/e-tender-install-substation-automation-test-bed-bangalore-india>

Deadline: 17-May-2017

Lead: #42017-02

Posted: 4/20/17

Request for Proposal

Location: HAITI

*Product/Service: **Installation of Microgrid Power Generation Systems in Haiti***

Brief Description: EarthSpark International ("EarthSpark") recently published a Request for Proposals (RFP) to design, build and install a hybrid solar photovoltaic and energy storage microgrid generation system in Tiburon, Haiti, with the option to install additional microgrids in two other towns located in Haiti's southern peninsula.

<https://www.ustda.gov/business-opportunities/trade-leads/rfp-installation-microgrid-power-generation-systems-haiti>

Deadline: 22-May-2017

=====

TECHNICAL SERVICES

Lead: #41217-01

Posted: 4/12/17

Request for Proposal

Location: BRAZIL

Product/Service: **Brazil - Bahia Broadband, Data Center and e-Government Project**

Technical Assistance

Brief Description:

https://www.fbo.gov/index?s=opportunity&mode=form&id=712f90767c6d343bb5c7bd4c4b5084f1&tab=core&_cview=0

Deadline: 15-May-17

Lead: #41717-02

Posted: 4/17/17

Request for Proposal

Location: INDONESIA

Product/Service: **Indonesia - PT KAI Rail Maintenance Systems Technical Assistance**

Brief Description: The Grantee (PT Kereta Api Indonesia, "Persero," "PT KAI") invites submission of qualifications and proposal data (collectively referred to as the "Proposal") from interested U.S. firms that are qualified on the basis of experience and capability to provide Technical Assistance to assist the Grantee on the Rail Maintenance Systems project.

https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=b96cf323dfabced3d8228b254c010545&_cview=1

=====

Additional Opportunities

- FY 2017 Notice of Funding Opportunity for NGO Programs Benefiting Urban Refugees in South Africa.

<https://www.state.gov/j/prm/funding/fy2017/270121.htm>

=====

March 2017 Leads**CONSTRUCTION****Lead: #32917-01**

Posted: 3/29/17

Request for Quotation

Location: UNDP COUNTRY OFFICE-JUBA - SOUTH SUDAN

Product/Service: **Procurement of Civil works**

Brief Description: http://procurement-notice.undp.org/view_notice.cfm?notice_id=36680

Deadline: 11-Apr-17

Lead: #32917-02

Posted: 3/29/17

Invitation to Bid

Location: UNDP CO BIH - BOSNIA AND HERZEGOVINA

Product/Service: Construction works on landslide rehabilitation in Karajlici-Kerep; Municipality Gradacac; BIH

Brief Description: http://procurement-notices.undp.org/view_notice.cfm?notice_id=36670

Deadline: 20-Apr-17

Lead: #32917-03

Posted: 3/29/17

Invitation to Bid

Location: UNDP COUNTRY OFFICE - SRI LANKA

Product/Service: ITB Implement Construction Works (ITB-GLED-1-2017)

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=104580

Lead: #32917-04

Posted: 3/29/17

Invitation to Bid

Location: UNDP Country Office - LEBANON

Product/Service: Construction of Concrete Irrigation Canals and Networks in El Qaa, North Bekaa

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=103621

=====

CONSULTANTS

Lead: #32917-01

Posted: 3/29/17

Request for Proposal

Location: UNDP VIETNAM

Product/Service: Construction of Concrete Irrigation Canals and Networks in El Qaa, North Bekaa

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=104496

Deadline: 7-Apr-17

=====

IT / COMPUTERS

Lead: #32917-01

Posted: 3/29/17

Invitation to Bid

Location: UNDP Country Office - ZIMBABWE

Product/Service: NATPHARM RFID Based Warehouse Management System

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=104516

Deadline: 19-Apr-17

=====

VEHICLES

Lead: #32917-01

Posted: 3/29/17

Request for Quotation

Location: UNDP Syria - SYRIAN ARAB REPUBLIC

Product/Service: Maintenance and Operation of Trucks Vehicles and Equipment in the City of Quamishli

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=104587

Deadline: 4-Apr-17

=====

OTHER LEADS

Lead: #32917-01

Posted: 3/29/17

Request for Quotation

Location: BANGUI - CENTRAL AFRICAN REPUBLIC

Product/Service: Equipements, mobiliers et fournitures de bureau.

Brief Description: http://procurement-notices.undp.org/view_notice.cfm?notice_id=36622

Deadline: 10-Apr-17

Lead: #32917-02

Posted: 3/29/17

Request for Quotation

Location: UNDP Country Office – TURKEY

Product/Service: Goods – Procurement of Sewing Workshop Machinery

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=104780

Deadline: 17-Apr-17

Lead: #32917-03

Posted: 3/29/17

Request for Quotation

Location: UNDP Country Office – ARMENIA

Product/Service: Supply of energy efficient light equipment for indoor illumination of Yerevan municipality and Yerevan history museum

Brief Description: http://procurement-notices.undp.org/view_file.cfm?doc_id=104800

Deadline: 12-Apr-17

Lead: #32917-04

Posted: 3/29/17

Request for Proposal

Location: UNDP Country Office – ERITREA

Product/Service: Production of Materials for Communication and Knowledge Management

Brief Description: http://procurement-notices.undp.org/view_notice.cfm?notice_id=36634

Deadline: 18-Apr-17

=====

Additional Opportunities

- FY 2017 Notice of Funding Opportunity for NGO Programs Benefiting Afghan, Iraqi, and Other Non-Syrian Refugees and Asylum seekers in Turkey
<https://www.state.gov/j/prm/funding/fy2017/268319.htm>
- FY 2017 Notice of Funding Opportunity for Tibetan and Sri Lankan Refugees, and Returnees in India, Nepal, and Sri Lanka
<https://www.state.gov/j/prm/funding/fy2017/268302.htm>
- Execution of Works for Rehabilitation and Upgrading of Road N13, Lot D: Cuamba - Muita (138 km) (Nacala Road Corridor, Phase I)
<https://www.afdb.org/fileadmin/uploads/afdb/Documents/Procurement/Project-related-Procurement/SPN - Ethiopia %E2%80%93 Prequalification - Jimma - Chida Road Upgrading Project.pdf>

- Electricity Distribution System Reinforcement and Extension Project (EDSREP) – Ghana
<https://www.afdb.org/fileadmin/uploads/afdb/Documents/Procurement/Project-related-Procurement/SPN - Ghana - Bidding document for supply and installation of a bulk supply point interconnecting circuits at Juabeso in the western region of Ghana - EDSREP.pdf>

=====

February 2017 Leads

AGRICULTURE, FOOD PRODUCTS, FRESH FOODS

Lead: #22217-01

Posted: 2/22/17

Invitation to Buy

Location: Israel

Product/Service: Apple Sauce, Maple Syrup & Chestnuts

Brief Description: A leading Israeli supermarket chain is looking for the following products.

The items the importer is interested in are;

1. **Apple Sauce** 100% and also organic version in: cups, glass jar, pouches also products that contain apple sauce with other fruits such as banana etc.
2. 100% natural **Maple Syrup** and also organic version in plastic and/or glass bottle, packaged in 250 ml., 500 ml. or 1 liter containers.
3. **Chestnuts:** roasted and peeled with no preservations and artificial color/flavors also organic version. In addition, 100% chestnuts with shell in: 100 gr., 150 gr. bag.

Kosher certification for these items is preferred, but not mandatory.

Lead: #22217-02

Posted: 2/22/17

Invitation to Buy

Location: Jordan

Product/Service: Snacks Foods & Confectioneries

Brief Description: A new Jordanian company specialized in importing Premium Quality Food and Beverage Products to the local market is looking for FMCG products.

They focus mostly on the snacks and confectionery sectors.

=====

PHARMACEUTICAL

Lead: #22217-01

Posted: 2/22/17

Invitation to Buy

Location: Iraq

Product/Service: A Dossier for COC Vials

Brief Description: A newly installed pharma lab in Kurdistan is looking to purchase a dossier that would use COC vials.

They are most interested in cancer medicine or eye drops, but any appropriate pharmaceutical product would be of interest, given that the Iraqi market needs virtually everything.

=====

ADDITIONAL LEADS

Belize: Major tender for supplies related to controlled drugs, dental equipment, labs, x-rays, medical equipment, and galenicals.

Azerbaijan: Ancestry and genealogy DNA research equipment

UK: Tender for CT scanners

Botswana: Tender for first aid supplies and emergency equipment

Turkey: Plant stem cells for skin care in esthetic clinics; 2nd generation PRP products

To respond to these trade leads, please contact our office at info@wtcde.com.

=====

January 2017 Leads

ENERGY & MACHINERY

GREEN ENERGY

Lead: #11817-01

Posted: 1/18/17

Invitation to Buy

Location: Israel

Product/Service: **Domestic Energy Production**

Brief Description: An Israeli entrepreneur is looking for any energy application, whereby when installed into a residence or even apartment building, energy is generated in a way that it could be resold into the national or local energy grid.

For example, there are turbines that, when attached to the main water pipe of a 10 story building, produces electricity for the domestic use of the building, including light for the stairs, for the parking lots, for decorative purposes, etc. Any extra power is sold to the electricity authority.

This could also be a solar application.

Lead: #11817-02

Posted: 1/18/17

Invitation for Expression of Interest

Location: Morocco

Product/Service: **Solar Energy Technologies**

Brief Description: The solar energy market in Morocco is a growing and prosperous one. It is well-funded, supported by legislation and encouraging. US manufacturers of solar energy generation applications are sought after by Moroccan agents to develop business opportunities in the solar energy equipment market.

To this end, State of Delaware’s Middle East Regional Office has prepared this brief report on Morocco's solar sector and the opportunities therein. Interested US companies should be in contact with us in order to further develop this potential.

=====

PHARMACEUTICAL

Lead: #11817-01

Posted: 1/18/17

Invitation to Buy

Location: EGYPT

Product/Service: **Veterinary Pharmaceuticals**

Brief Description: A small Egyptian company in the veterinary field is looking for any relevant US produced pharmaceuticals to promote in the Egyptian market.

=====

LAB 7 MEDICAL EQUIPMENT (HEALTHCARE)
FOOD PRODUCTS

Lead: #11817-01

Posted: 1/18/17

Invitation for Expression of Interest

Location: IRAQ

Product/Service: Diabetes Applications

Brief Description: An experienced and proven Iraqi agent is looking for any and all applications addressing diabetes. This includes not only medical devices and therapeutic application, but also food items. There is a very strong interest in sugar type substitutes such as stevia, especially if it can be private labeled.